



Vice President
Industrial and Logistics

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Drake Scott

Area of Expertise

I am a Brokerage Associate in the Spartanburg office, working with the industrial brokerage team to provide the highest level of service and a streamlined experience to our clients throughout the Upstate of South Carolina and beyond.

Having worked with industrial users throughout my career both in sales and in an economic development capacity, I have built an essential knowledge base of the needs and expectations of industrial landlords and tenants throughout the market, as well as a strong network of business relationships. As a native of Greenville and current Cherokee County resident, I provide a unique perspective on local dynamics affecting industrial site selection and tenancy and am able to guide my clients through incentive and governmental processes.

I am skilled at building business relationships and communicating with clients and potential investors at all levels of an organization to achieve optimal results.

When working with me, clients can expect a high level of responsiveness and a thorough approach to brokerage built on a foundation of knowledge, conscientiousness and communication.

Business and educational background

I am a graduate of USC Upstate in Spartanburg with a Bachelor of Science degree in Political Science with a focus on urban development and city planning.

In my previous role as Main Street Director for the City of Gaffney, I was responsible for recruiting businesses to the area and keeping economic development projects on track. Prior to that I worked as an industrial product sales specialist, managing client accounts throughout Greenville, Spartanburg and Cherokee counties.

Community Involvement

I volunteer with the KNOW2 organization, a local association of leaders and experts working to address community needs in focus areas like economic success, public health, education and youth outreach.

I also serve on the board for the City of Gaffney's local business generator and incubation program, BGEN.

In my spare time, you can find me on the golf course, in a duck blind or spending time with my wife and our three-year-old King Charles Spaniel.

Education or Qualifications

B.S., USC Upstate

Specializations

Brokerage: Landlord
Representation

Brokerage: Tenant
Representation