

Senior Brokerage Associate Retail

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Education or Qualifications

University of South Carolina

Specializations

Brokerage: Landlord Representation

Brokerage: Tenant Representation

Affiliations or Memberships

CCRA – Central Carolina REALTORS® Association

SCRA – South Carolina REALTORS® Association

NAR – National Association of REALTORS®

ICSC – Innovating Commerce Serving Communities

Danny M. Bonds, Sr.



Area of Expertise

I specialize in the leasing of neighborhood shopping centers. I am a member of the Colliers Retail Services Team and am responsible for increasing the Colliers retail portfolio in South Carolina. I strive to always do the best that I can, no matter the size of a deal, and I am motivated to continue to do so by exceeding my clients' expectations.

I find that working with retail, a brokerage associate must be knowledgeable in recognizing a client's needs as well as the trends of the market. I believe that I offer valuable insight into the market, excellent communication and the ability to read situations well.

Professional Accomplishments

I have been involved in the redevelopment of Trenholm Plaza and the Forest Acres Shopping Center, both now prominent shopping destinations. While at Edens, I am proud to have played a brokerage role in assisting many national tenants' in their first introduction to the Midlands market. I have helped bring the first Starbucks, Panera Bread and Chipotle to Columbia, SC.

Business and educational background

I began my career in the commercial real estate industry in 1981 with Edens & Avant, now known as Edens, the nation's largest owner of neighborhood shopping centers. Before that, I worked as the manager of a retail store in Columbia, where I gained a valuable perspective in understanding the goals of retail business owners and the demands that they face. Because of this experience, I find that I can help clients find realistic real estate solutions for their businesses.

Community Involvement

I enjoy being involved in the Columbia community and am a big University of South Carolina fan. I love to attend football games with my family to support the USC Gamecocks through the good and the bad. My wife and I have also been involved in many non-profits over the years and enjoy dedicating our time to efforts that strengthen our community