



Vice President
Industrial

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Education or Qualifications

Bachelor of Arts,
Communications, University of
Georgia

Specializations

Brokerage: Landlord
Representation

Brokerage: Tenant
Representation

Affiliations or Memberships

Society of Industrial and Office
Realtors® (SIOR)

Certified Commercial
Investment Member (CCIM)
candidate

Commercial Investment Division
(CID)

Mark Erickson, SIOR

Area of Expertise

I provide both tenant and landlord representation for clients in the sale, leasing and disposition of industrial properties across Charleston and the Lowcountry region of South Carolina. Whether I am negotiating critical terms in a lease for a tenant or consulting an owner or landlord in the sale or leasing of their space, my role is to meet my client's real estate and financial goals, both for today and into the future.

Charleston is a small but powerful and unique market, and I pride myself in connecting people and identifying opportunities that others might miss. My goal is to maximize value for my clients, whatever you value most from your real estate, and to exceed your expectations.

Professional Accomplishments

As a tenant representative, I am proud to have served clients as varied as WestRock, Crown Packaging, Amazon, Siemens, Landmark Construction, Port City Concrete, InGeivity and RSI Logistics. In my role as a landlord representative, I have assisted in the sale, leasing and disposition of properties across the Charleston market totaling millions of square feet and valued in the millions of dollars.

- Colliers SC Top Producers Award: 2021
- CoStar Power Broker 2016, 2017 and 2nd quarter of 2020
- Charleston's Realtor Distinction | Commercial Circle, 2016 - 2021
- Commercial Investment Division (CID) Scholarship Award, 2012

Business and Educational Background

I initially entered the commercial real estate industry in Atlanta, where I was involved in commercial property management and the development of car washes and convenience stores before moving to Charleston. I continue to pursue skills and experience that will most benefit my clients.

Community Involvement

I consider myself a proud family man and an active Charleston resident, and I am proud to serve the greater good and my community. This translates to my past and present memberships in the North Charleston Rotary Club, the Propeller Club, the Charleston Metropolitan Chamber of Commerce and the Charleston Motor Carriers Association. I am also honored to assist in developing tomorrow's professionals as a guest lecturer at the Carter Real Estate Center at the College of Charleston.